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When navigating the complexities of U.S. tax law, particularly Section 351(a) of the Internal Revenue Code (IRC), understanding what qualifies as "property" is fundamental. Section 351(a) provides a tax deferral provision that allows shareholders to transfer property to a corporation without immediate tax consequences, provided certain conditions are met. A critical element of these conditions is the nature of the property transferred; thus, clarifying what items are considered property under this section is essential for taxpayers, tax professionals, and legal practitioners alike.

In this comprehensive article, we delve into the definition of property for the purposes of Sec. 351(a), emphasizing the inclusion of money and other tangible and intangible assets. We will explore the types of property recognized by the IRS, discuss the nuances of property classification, and examine real-world examples to illustrate key points. Whether you are an individual investor, a corporate attorney, or a tax advisor, understanding what items qualify as property under Sec. 351(a) is crucial for effective tax planning and compliance.

Understanding Section 351(a): The Basics

Before exploring the specifics of what constitutes property, it is important to understand the context and purpose of Sec. 351(a). This section allows for the transfer of property to a corporation in exchange for stock without immediate recognition of gain or loss, provided the transferors are in control of the corporation immediately after the transfer.

Key Requirements of Sec. 351(a):

- Transfer of property to a corporation
- Transferors must be in control of the corporation immediately after the transfer (control means owning at least 80% of the corporation's stock)
- The transfer must be solely in exchange for stock

The focus of this article is on the first requirement—what qualifies as "property" for the transfer under this section.

What Items Are Considered To Be Property For Purposes Of Sec. 351(a)?A. Property Includes Money, And

The term "property" in Section 351(a) is broad and encompasses various types of assets. The IRS explicitly states that property includes both tangible and intangible assets, as well as money. This inclusiveness facilitates

flexibility in transfers, allowing a wide array of assets to be transferred into a corporation.

1. Money as Property

Money, whether in the form of cash or cash equivalents, is universally recognized as property under Sec. 351(a). The inclusion of money is essential because it often forms the core of investment transactions and startup funding.

Examples of money qualifying as property:

- Cash in hand
- Funds deposited in bank accounts
- Checks and money orders
- Money market funds
- Certificates of deposit (CDs)

Implications in Sec. 351(a):

- Money transferred to a corporation in exchange for stock qualifies as property.
- The transfer of cash is straightforward and generally does not raise valuation issues.

2. Tangible Property

Tangible property includes physical assets that can be touched or seen. These are often the most common forms of property transferred into a corporation.

Examples include:

- Real estate (land, buildings)
- Machinery and equipment
- Inventory and raw materials
- Vehicles
- Furniture and fixtures

Key points:

- Tangible property must be owned and transferred outright.
- Proper valuation is important to determine the fair market value at the time of transfer.

3. Intangible Property

Intangible property encompasses assets that lack a physical form but still have value and can be transferred.

Examples include:

- Goodwill
- Intellectual property (patents, trademarks, copyrights)
- Software licenses
- Customer lists
- Franchise rights
- Licenses and permits

Special considerations:

- The transfer of intangible property often requires valuation to determine its fair market value.
- Some intangible assets, like goodwill, may be more challenging to quantify.

4. Other Recognized Forms of Property

Beyond the basic categories, the IRS recognizes other forms of property, including:

- Partnership interests: A transfer of partnership equity may qualify as property, provided the partnership interest is properly valued.
- Stock or securities: Although technically a security, stock is considered property when transferred. Importantly, securities themselves are assets that can be transferred into a corporation.

What Does Not Qualify as Property?

While the scope of property under Sec. 351(a) is broad, certain items are explicitly excluded or considered not to qualify.

Items generally not considered property:

- Services (as services are not property for transfer purposes)
- Future interests or contingent interests that lack ascertainable value
- Personal efforts or labor (not tangible or intangible property)

Note: The transfer of services in exchange for stock does not qualify under Sec. 351(a). This is a critical distinction in structuring transactions.

Additional Considerations in Property Transfers Under Sec. 351(a)

When transferring property into a corporation, several legal and tax considerations influence whether an asset qualifies and how it is valued:

1. Valuation of Property

Accurate valuation ensures compliance with tax laws and prevents disputes. The IRS recommends using fair market value at the time of transfer.

Methods for valuation include:

- Appraisals for real estate or unique assets
- Market prices for securities
- Cost approach for tangible assets

2. Property with Encumbrances or Liens

Assets with existing liens or encumbrances can still qualify as property but may affect the transfer's tax consequences and valuation.

3. Transfers of Property with Appreciated Gains

Transfers of appreciated property can trigger gains if not properly structured, emphasizing the importance of understanding the nature of the property.

Practical Examples of Property Transfers Under Sec. 351(a)

To illustrate the principles, consider the following scenarios:

- **Example 1:** An entrepreneur transfers \$50,000 cash, a patent, and a piece of machinery to a new corporation in exchange for stock. All these items qualify as property, with cash and machinery being tangible assets and the patent an intangible asset.
- **Example 2:** A sole proprietor transfers inventory and a trademark to a corporation. The inventory is tangible property, while the trademark is intangible; both qualify under Sec. 351(a).
- **Example 3:** An investor transfers a partnership interest into a corporation. This interest constitutes property, provided it is properly valued and transferred in accordance with IRS guidelines.

Conclusion

Understanding what items are considered property for purposes of Sec. 351(a) is vital for structuring tax-efficient transfers into corporations. The IRS recognizes a wide array of assets—including money, tangible assets, and intangible assets—as property. Ensuring proper valuation and compliance with legal requirements is essential to avoid unintended tax consequences and to take advantage of the benefits offered by Sec. 351(a).

Whether dealing with cash, real estate, intellectual property, or other assets, careful planning and consultation with tax professionals can help facilitate smooth property transfers that meet IRS standards. By comprehensively understanding the scope of property under Sec. 351(a), taxpayers can optimize their corporate formation strategies and ensure adherence to tax laws.

Keywords: property for Sec. 351(a), assets transferred to corporation, tangible property, intangible property, money as property, IRS property classification, property transfer valuation, corporate formation, tax deferral, property examples in Sec. 351

Frequently Asked Questions

What types of property are considered to be property for purposes of Sec. 351(a)?

Property for Sec. 351(a) includes tangible and intangible assets such as money, stock, securities, and other tangible or intangible assets transferred to the corporation.

Does money qualify as property under Sec. 351(a)?

Yes, money is explicitly included as property for purposes of Sec. 351(a), meaning it can be transferred to a corporation to satisfy the property transfer requirement.

Are securities and stock considered property for Sec. 351(a)?

Yes, securities, including stocks and bonds, are considered property when transferred to a corporation under Sec. 351(a).

Can intangible assets like patents or trademarks be considered property for Sec. 351(a)?

Yes, intangible assets such as patents, trademarks, and copyrights are considered property for Sec. 351(a) transfers.

Is personal property, such as equipment or inventory, included as property under Sec. 351(a)?

Yes, personal property like equipment, inventory, or other tangible assets can be considered property transferred under Sec. 351(a).

Are accounts receivable considered property for Sec. 351(a)?

Yes, accounts receivable are viewed as property that can be transferred to a corporation under Sec. 351(a).

Does the inclusion of money in property transfers affect the tax treatment under Sec. 351(a)?

Yes, including money as property impacts the transfer's valuation and the application of the non-recognition rules under Sec. 351(a).

Are future interests or contingent rights considered property for Sec. 351(a)?

Generally, future interests or contingent rights are not considered property unless they are sufficiently certain and have ascertainable value at the time of transfer.

What is the significance of understanding what items are considered property under Sec. 351(a)?

Understanding what items qualify as property ensures proper compliance with transfer requirements and tax deferral provisions under Sec. 351(a).

Additional Resources

What Items Are Considered To Be Property For Purposes Of Sec. 351(a)? A. Property Includes Money, And

Understanding what constitutes "property" under Section 351(a) of the Internal Revenue Code (IRC) is fundamental to grasping the tax implications of corporate formations, transfers, and exchanges. This provision plays a pivotal role in facilitating tax-deferred transfers of assets into a corporation, provided certain conditions are met. At its core, the definition of property under Sec. 351(a) significantly influences the scope of transactions that qualify for this tax treatment. Among the various types of property, money is explicitly included, but the full spectrum encompasses a broad array of tangible and intangible assets. This article offers an in-depth exploration of what items are considered property for Sec. 351(a) purposes, with a particular focus on the inclusion of money, and analyzes the implications for taxpayers and tax practitioners alike.

Understanding Section 351(a): The Foundation of Tax-Deferred Transfers

Before delving into the specifics of property types, it's essential to understand the context and purpose of Sec. 351(a). Enacted as part of the Internal Revenue Code, this section allows for the transfer of property to a corporation by one or more persons in exchange for stock, without recognizing gain or loss, provided certain requirements are satisfied. The goal is to facilitate the formation and capitalization of corporations without immediate tax consequences, thereby encouraging business development and investment.

Key Requirements of Sec. 351(a):

- The transferor(s) must transfer property to a corporation.
- The transfer must be in exchange for stock in that corporation.
- Immediately after the transfer, the transferor(s) must be in control of the corporation, meaning ownership of at least 80% of the voting stock and 80% of the total number of shares.

The definition of "property" in this context is critical because it determines what assets can be transferred under Sec. 351(a). A broad and inclusive understanding ensures that various forms of assets, both tangible and intangible, can qualify for this favorable tax treatment.

What Items Are Considered Property Under Sec. 351(a)?

The term "property" in the IRC is intentionally broad, encompassing a wide array of assets that a transferor might contribute to a corporation. The legal and tax frameworks recognize that property extends beyond physical possessions to include intangible assets, rights, and even some financial instruments.

1. Tangible Personal Property

a. Physical Assets:

These include tangible items such as machinery, inventory, equipment, real estate, and vehicles. For example, if an individual transfers land or machinery into a corporation in exchange for stock, these items qualify as property under Sec. 351(a).

b. Inventory Items:

Inventory held for sale in the ordinary course of business is also considered property. Transferring inventory to a corporation as part of formation or restructuring can qualify, provided the transfer meets the control and exchange requirements.

2. Real Property

Real estate—land, buildings, and improvements—are classic examples of property that qualify. The transfer of real estate to a corporation for stock is straightforward and frequently encountered in real estate development and corporate restructuring transactions.

3. Intangible Assets

Intangibles are increasingly significant in modern economies. Under Sec. 351(a), intangible property includes:

- Goodwill: The value of a business's reputation or customer relationships.
- Patents and Copyrights: Rights granted by law for inventions and creative works.
- Licenses and Permits: Legal rights granted by governmental entities.
- Trademark Rights: Brand identifiers and logos.
- Franchise Agreements: Contracts granting rights to operate under a certain brand.
- Customer Lists and Proprietary Software: Valuable business information and digital assets.

The inclusion of intangible property underscores the modern understanding that assets contributing to business value often reside in non-physical forms.

4. Financial Instruments and Securities

a. Stocks and Bonds:

While stocks and bonds are securities, they are considered property because they represent ownership or creditor relationships.

b. Cash and Money Equivalents:

Cash and its equivalents are explicitly included in the definition of property under Sec. 351(a). This broad inclusion ensures that monetary assets transferred into a corporation qualify for tax-deferred treatment.

Money as Property for Sec. 351(a): Explicit Inclusion and Implications

One of the cornerstone clarifications in Sec. 351(a) is the explicit inclusion of money as property. This inclusion is significant because it ensures that cash, checks, and other monetary assets can be transferred into a corporation without triggering immediate tax consequences, provided the

other requirements of the section are satisfied.

1. The Nature of Money in Tax Law

Money, in the context of tax law, is viewed as a fungible, universally accepted medium of exchange. Its inclusion as property under Sec. 351(a) aligns with the broader legal understanding that cash and financial equivalents are assets that can be transferred and contribute to a corporation's capital.

2. Practical Importance of Including Money

- Capital Contributions:

Cash contributions are the most straightforward method of funding a corporation at inception or during restructuring. The explicit recognition of money as property simplifies tax planning and compliance.

- Debt vs. Equity Considerations:

Transfers of money can sometimes blur the lines between debt and equity. The inclusion of cash as property underscores its role in the formation process, which can influence the tax treatment of subsequent transactions.

- Facilitation of Business Transactions:

Including money expands the scope of Sec. 351(a) to encompass a wide array of financing strategies, from initial seed funding to subsequent capital raises.

3. Limitations and Considerations

While money is explicitly included, certain considerations affect its treatment:

- Timing of Transfer:

The transfer of cash must occur simultaneously with the issuance of stock to qualify under Sec. 351(a). Post-transfer contributions may not qualify.

- Source of Funds:

The origin of the money (e.g., borrowed funds vs. personal savings) can have different tax implications, though this does not affect its classification as property.

- Valuation:

Cash is generally straightforward to value, but in cases involving multiple assets, proper valuation is crucial for compliance.

Broader Scope: Other Types of Property Recognized Under Sec. 351(a)

Beyond money, numerous other assets qualify as property and can be transferred tax-deferred under Sec. 351(a). The law's broad language aims to accommodate the diverse assets involved in modern business transactions.

1. Stock and Securities

- Transferred Securities:

Transferors may contribute stocks, bonds, or other securities. These are naturally considered property and are frequently involved in corporate reorganizations.

- Marketable Securities:

These are readily valued and highly liquid, facilitating straightforward transfers.

2. Intellectual Property

- Patents and Copyrights:

These intangible assets are crucial in technology and creative industries.

- Trade Secrets:

Confidential business information can be transferred as property.

3. Goodwill and Business Interests

- Business Enterprise:

Entire businesses or segments can be transferred as property.

- Partnership Interests:

Interests in partnerships or LLCs may also qualify, depending on circumstances.

4. Rights and Licenses

- Licenses, permits, and franchise rights are recognized as property because they confer specific legal rights.

The Legal and Tax Considerations Surrounding Property Transfers

Understanding what constitutes property for Sec. 351(a) is only the first step; taxpayers must also consider the legal and tax implications of such transfers.

1. Control Requirement

The transferor(s) must control at least 80% of the corporation immediately after the transfer. This requirement ensures that the transfer is essentially a restructuring or formation transaction, not a sale to outside investors.

2. Nonrecognition of Gain or Loss

When property, including money, is transferred under Sec. 351(a), generally no gain or loss is recognized at the time of transfer. However, specific rules and exceptions may apply, especially if liabilities are involved or if the transfer involves certain property types.

3. Liabilities and Encumbrances

Transferors can assume liabilities as part of the property transfer. The treatment of liabilities can be complex; for example, if liabilities exceed the basis of transferred property, or if liabilities are considered boot, resulting in potential recognition of gain.

Conclusion: The Broad and Inclusive Definition of Property Under Sec. 351(a)

The tax code's broad definition of property for Sec. 351(a) purpose reflects

the realities of modern commerce, recognizing that assets come in many forms—physical, intangible, financial, and legal. The explicit inclusion of money as property underscores its fundamental role as a capital resource and its importance in facilitating tax-deferred corporate formations.

By encompassing a wide range of assets, Sec. 351(a) provides flexibility for taxpayers to structure transactions efficiently while maintaining compliance with tax laws. Whether transferring cash, real estate, intangible rights, or securities, understanding what qualifies as property ensures that entrepreneurs and corporate entities can leverage this provision to support growth, restructuring, and investment—all with favorable tax consequences.

In sum, property under Sec. 351(a) includes, but is not limited to, tangible assets like land and machinery, intangible assets such as patents and goodwill, securities, licenses, and explicitly, money. This comprehensive approach enables a diverse array of assets to be contributed to corporations in a tax-advantaged manner, fostering economic development and entrepreneurial activity.

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