

- IFRS 13 FAIR VALUE MEASUREMENT An Asset Is Sold In Two Different Active Markets At Different Prices.

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Understanding how to measure fair value under IFRS 13 is crucial for accurate financial reporting, especially when an asset is sold in multiple markets at different prices. This scenario presents unique challenges and considerations that accountants and financial professionals must navigate to ensure compliance with IFRS standards and to provide transparent, reliable financial statements. In this article, we will explore the principles of IFRS 13, the implications of selling an asset in two active markets at varying prices, and practical guidance on how to approach such situations.

Overview of IFRS 13 Fair Value Measurement

What is IFRS 13?

IFRS 13, titled "Fair Value Measurement," provides a comprehensive framework for measuring fair value when it is required or permitted under IFRS standards. The goal of IFRS 13 is to define fair value, establish a consistent methodology for measurement, and enhance disclosures to improve transparency for users of financial statements.

Core Principles of IFRS 13

- Fair Value Definition: The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.
- Market-Based Measurement: Fair value measurement relies primarily on market data, emphasizing the importance of observable inputs.
- Hierarchy of Inputs: IFRS 13 establishes a three-level hierarchy for inputs used in valuation techniques:
 - Level 1: Quoted prices in active markets for identical assets or liabilities.
 - Level 2: Inputs other than quoted prices that are observable directly or indirectly.
 - Level 3: Unobservable inputs where observable data are unavailable.

Scenario: An Asset Sold in Two Different Active Markets at Different Prices

Imagine a company owns a specialized piece of equipment that can be sold in two distinct

active markets:

- Market A: An industrial equipment market with high demand, where the asset recently sold for \$500,000.
- Market B: A secondary or niche market with less demand, where the same asset sold for \$400,000.

The asset's fair value measurement becomes complex because the asset's sale prices differ significantly across these markets.

Why Do Market Prices Differ?

Several factors can cause variations in sale prices between markets:

- Differences in Market Demand and Supply: Higher demand in Market A leads to higher prices.
- Market Participants and Use Cases: Different buyers may value the asset differently based on its intended use.
- Location and Accessibility: Geographic factors can influence market prices.
- Transaction Conditions: Terms of sale, such as payment terms or transfer restrictions, can impact prices.

Implications for Fair Value Measurement

When an asset is sold in multiple markets at different prices, determining the appropriate fair value involves several considerations:

1. Identifying the Principal or Most Advantageous Market

IFRS 13 emphasizes the importance of the "principal market" — the market with the greatest volume and level of activity for the asset — or, if no principal market exists, the "most advantageous market" — the market that maximizes the net proceeds from sale after transaction costs.

In cases where the asset trades in multiple markets:

- Determine which market is the principal market based on volume and activity.
- If no principal market exists, evaluate which market provides the most advantageous sale conditions.

2. Selecting the Appropriate Price

The standard recommends using the "most representative" price, which reflects the assumptions that market participants would use when pricing the asset.

- If the asset is primarily sold in Market A, with consistent prices around \$500,000, this price may serve as the fair value.

- If the asset could be sold in either market, and the market conditions are similar, an average or weighted average of the prices may be appropriate.
- When prices differ significantly, the valuation should consider the context, market conditions, and the specific use case for the asset.

3. Adjustments and Inputs in Valuation Techniques

Valuers often employ valuation techniques such as the Market Approach, Income Approach, or Cost Approach, depending on the asset and available data.

- Market Approach: Uses comparable market prices, adjusting for differences.
- Income Approach: Projects future cash flows and discounts them, considering market conditions.
- Cost Approach: Considers the replacement or reproduction cost, adjusted for obsolescence and market factors.

When dealing with different sale prices in different markets, valuation inputs must reflect observable data and assumptions aligned with market participant perspectives.

Practical Steps for Fair Value Measurement in Such Scenarios

To accurately measure fair value when an asset is sold in two markets at different prices, follow these steps:

1. **Identify and Analyze Market Data:** Gather recent transaction prices, market reports, and other relevant data for the asset in both markets.
2. **Determine the Principal or Most Advantageous Market:** Evaluate which market provides the most relevant and reliable data for the asset's valuation.
3. **Select or Derive the Fair Value:** Use valuation techniques, primarily the market approach, to derive a fair value that reflects the assumptions of market participants, considering the most relevant market data.
4. **Adjust for Market Differences:** If necessary, adjust prices for differences in transaction conditions, location, or other factors to improve comparability.
5. **Disclose Assumptions and Inputs:** Provide transparent disclosures about the valuation process, data sources, and assumptions used in determining fair value.

Disclosure Requirements under IFRS 13

IFRS 13 mandates comprehensive disclosures to help users understand how fair value measurements are determined. When an asset's value is based on multiple market prices:

- Disclose the valuation techniques and inputs used.
- Explain the rationale for selecting a particular market price.
- Describe the nature of the asset and markets involved.
- Provide sensitivity analysis if applicable, showing how changes in assumptions affect fair value.

Conclusion

Measuring fair value under IFRS 13 when an asset is sold in two different active markets at different prices requires a careful analysis of market conditions, transaction data, and valuation techniques. The primary goal is to determine the most appropriate, reliable fair value that reflects the perspectives of market participants. By identifying the principal or most advantageous market, applying suitable valuation methods, and providing transparent disclosures, companies can ensure compliance with IFRS standards and enhance the reliability of their financial statements.

Understanding these principles is vital for accountants, auditors, and financial analysts to navigate complex valuation scenarios confidently and accurately. Whether the asset's sale prices vary significantly or marginally across markets, applying a consistent, well-documented approach upholds the integrity and comparability of financial reporting under IFRS 13.

Frequently Asked Questions

What is IFRS 13 Fair Value Measurement?

IFRS 13 provides a framework for measuring fair value and requires disclosures about fair value measurements, ensuring consistency and transparency across entities.

How does IFRS 13 address assets sold in multiple active markets?

IFRS 13 stipulates that fair value should reflect the price paid in an orderly transaction in the principal or most advantageous market, even if an asset is sold in different active markets at different prices.

What is the significance of active markets in fair value measurement under IFRS 13?

Active markets are essential because they provide observable inputs for fair value measurement, leading to more reliable and relevant valuations when measuring assets

sold in different markets.

How should an entity determine the appropriate market when an asset is sold in multiple markets?

The entity should identify the principal market—the market with the greatest volume and level of activity—or, if none exists, the most advantageous market, which maximizes the net proceeds from sale.

What challenges arise when an asset is sold at different prices in two active markets?

The main challenge is selecting the appropriate fair value measurement, as different prices may reflect different market conditions, requiring judgment to determine the most relevant valuation basis.

How does IFRS 13 recommend handling discrepancies in sale prices across active markets?

IFRS 13 emphasizes using the most representative and observable inputs, considering the principal or most advantageous market, and applying valuation techniques accordingly to arrive at a fair value.

Can the sale price in one market be used directly as the fair value in another market?

Not necessarily; IFRS 13 requires that fair value measurements reflect market conditions and the specific context, so a sale price in one market may need adjustments or may not be directly applicable to another market.

What role do valuation techniques play when assets are sold in different active markets at different prices?

Valuation techniques, such as market approach, income approach, or cost approach, help estimate fair value by incorporating observable inputs and market data, especially when direct sale prices vary across markets.

Why is it important to disclose fair value measurements when assets are sold at different prices in multiple markets?

Disclosures provide transparency about the assumptions, valuation techniques, and market conditions used, helping users understand the basis for fair value measurements given different sale prices across markets.

Additional Resources

- IFRS 13 FAIR VALUE MEASUREMENT An Asset Is Sold In Two Different Active Markets At Different Prices

In the complex realm of financial reporting, accurately determining the fair value of assets is both a science and an art. When an asset is traded across multiple markets—particularly active markets with varying price points—the challenge becomes even more nuanced. This scenario is not uncommon in today's globalized economy, where assets such as commodities, financial instruments, or tangible goods can be sold in different regions, each with its own market dynamics. Under IFRS 13, the International Financial Reporting Standards (IFRS) provide comprehensive guidance on how to approach fair value measurement in such cases. This article explores the principles, challenges, and practical considerations involved when an asset is sold in two different active markets at different prices, offering clarity for practitioners, auditors, and financial statement users.

Understanding IFRS 13 and Its Core Principles

IFRS 13 Fair Value Measurement was introduced to standardize how entities estimate the fair value of assets and liabilities across different accounting frameworks. The core objective is to provide a consistent, transparent, and comparable measurement basis, enhancing the reliability and usefulness of financial statements.

The Definition of Fair Value

According to IFRS 13, fair value is defined as:

> "The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

This definition emphasizes an exit price approach, focusing on the perspective of market participants rather than the entity's specific circumstances.

The Fair Value Hierarchy

IFRS 13 categorizes inputs into three levels:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are observable either directly or indirectly.
- Level 3: Unobservable inputs, used when observable data is unavailable.

This hierarchy guides entities in selecting appropriate valuation techniques based on the availability and reliability of market data.

The Challenge: Multiple Active Markets with Divergent Prices

When an asset is sold in two different active markets, each market may present a different price point for the same asset. These differences can stem from various factors:

- Geographical variations: Market prices can differ regionally due to supply and demand, regulatory environments, or economic conditions.
- Market segmentation: Some markets may be more specialized, affecting the price.
- Timing of sales: Price fluctuations over time can impact valuation if the sales are not contemporaneous.
- Market liquidity: Variability in liquidity levels can influence transaction prices.

Given these factors, determining the "true" fair value becomes complex. The key questions include:

- Should the entity recognize both prices?
- How should these differing prices influence the measurement?
- What disclosures are necessary to ensure transparency?

IFRS 13 Guidance on Multiple Market Data Points

1. Use of Market-Based Evidence

IFRS 13 encourages entities to consider all relevant market data when estimating fair value. When multiple active markets exist, each with differing prices, the standard suggests:

- Prioritizing observable inputs over unobservable ones.
- Using the most recent and relevant prices.
- Considering the market conditions at the measurement date.

2. Market Participant Assumptions

The standard emphasizes valuation from the perspective of market participants. This means:

- Recognizing that different markets may reflect different assumptions, expectations, or conditions.
- Incorporating the specific characteristics of each market into valuation techniques.

3. Application of Valuation Techniques

Common techniques include:

- Market Approach: Using prices from comparable transactions in active markets.
- Cost Approach: Estimating the amount required to replace the asset.
- Income Approach: Discounting future cash flows expected from the asset.

In practice, when multiple prices are available, entities should:

- Apply valuation techniques consistently.
- Use the most relevant market data as inputs.
- Adjust for differences in market conditions or transaction specifics.

Practical Approaches to Reconciling Different Prices

A. Selecting the Most Appropriate Price

In some cases, the fair value can be directly observed from the active market most similar to the asset's intended use. This approach aligns with Level 1 inputs, considered the most reliable.

B. Developing a Composite or Weighted Average

When both prices are relevant and represent legitimate market transactions, entities may:

- Calculate a weighted average based on transaction volume, timing, or market significance.
- Use a blended approach, especially if the markets are highly similar but exhibit minor price differences.

C. Adjusting for Market Conditions

If the markets differ due to temporary factors, adjustments may be necessary to normalize prices, such as:

- Removing effects of seasonal fluctuations.
- Accounting for differences in transaction size or market depth.

D. Using a Range of Values

In situations of significant divergence, IFRS 13 recommends disclosing a range of fair values derived from available data, providing transparency rather than forcing a single point estimate.

Case Study: Commodities Trading in Two Active Markets

Consider a company trading a commodity—say, crude oil—across two regions: Region A and Region B. The market prices at the measurement date are:

- Region A: \$70 per barrel
- Region B: \$75 per barrel

Both markets are active, with high transaction volumes, but the price difference arises due to regional supply-demand dynamics.

Applying IFRS 13:

- The company assesses whether these prices are representative of fair value in each market.
- Recognizes that the regional difference reflects normal market segmentation.

- Decides to measure the asset's fair value by considering the most relevant market for the asset's intended use, or by developing a weighted average based on expected sales volume in each market.
- Discloses the valuation approach, including the rationale for selecting or blending prices, ensuring transparency.

Disclosures and Transparency under IFRS 13

Transparency is a cornerstone of IFRS 13. When an asset's fair value is derived from multiple market prices, disclosures should include:

- The valuation techniques used.
- The inputs employed, including the specific market prices.
- The reasons for selecting particular prices or blending methods.
- Any significant assumptions or adjustments made during the valuation process.
- The range of estimated fair values, if applicable.

These disclosures enable users to understand the basis of the measurement and assess its reliability.

Challenges and Considerations for Practitioners

1. Timing and Data Currency

Market prices fluctuate, so ensuring data relevance at the measurement date is vital. Practitioners should:

- Use the most recent transaction data.
- Adjust historical prices for market movements if necessary.

2. Market Liquidity and Transaction Volume

Low transaction volume or illiquidity in a market can affect the reliability of prices, prompting the need for adjustments or alternative valuation methods.

3. Consistency and Documentation

Applying consistent valuation approaches and thoroughly documenting assumptions enhances credibility and facilitates audit processes.

4. Handling Price Divergences

Significant price differences may signal underlying market inefficiencies or unique asset characteristics, requiring careful judgment and possibly external expert valuation.

Conclusion: Navigating Multiple Market Prices with IFRS 13

Determining the fair value of an asset sold in two different active markets at varying prices is a nuanced process that requires a careful balance of market data, valuation techniques, and judgment. IFRS 13 provides a clear framework emphasizing transparency, consistency, and the use of observable market inputs whenever possible. Practitioners must consider the specific context of each market, the attributes of the asset, and the purpose of the valuation to arrive at a fair value that faithfully represents market conditions.

In an era of increasing globalization and market complexity, understanding how to navigate multiple active markets under IFRS 13 is essential. It ensures that financial statements reflect a true and fair view of an entity's assets, bolstering stakeholder confidence and supporting sound decision-making. As markets continue to evolve, so too will the approaches and best practices for fair value measurement—making ongoing professional judgment and adherence to standards paramount.

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