

PART A: CONSUMER CHOICE: COBB-DOUGLAS. (A) SUPPOSE WE HAVE PREFERENCES $U(X, Y) = X^A Y^B$. CREATE A TABLE AND

PART A: CONSUMER CHOICE: COBB-DOUGLAS. (A) SUPPOSE WE HAVE PREFERENCES $U(X, Y) = X^A Y^B$. CREATE A TABLE AND

UNDERSTANDING CONSUMER CHOICE IS FUNDAMENTAL IN MICROECONOMICS, ESPECIALLY WHEN ANALYZING HOW INDIVIDUALS MAKE DECISIONS BASED ON THEIR PREFERENCES AND CONSTRAINTS. ONE OF THE MOST WIDELY USED MODELS TO ANALYZE SUCH BEHAVIOR IS THE COBB-DOUGLAS UTILITY FUNCTION. IN THIS ARTICLE, WE WILL FOCUS ON A SPECIFIC CASE WHERE CONSUMER PREFERENCES ARE REPRESENTED BY THE UTILITY FUNCTION $U(X, Y) = X^A Y^B$. WE WILL EXPLORE HOW CONSUMERS ALLOCATE THEIR INCOME BETWEEN TWO GOODS, X AND Y , TO MAXIMIZE THEIR UTILITY, AND CREATE A COMPREHENSIVE TABLE ILLUSTRATING DIFFERENT CONSUMPTION BUNDLES AND THEIR RESULTING UTILITY VALUES.

INTRODUCTION TO THE COBB-DOUGLAS UTILITY FUNCTION

THE COBB-DOUGLAS UTILITY FUNCTION IS A POPULAR FORM USED IN CONSUMER THEORY DUE TO ITS SIMPLICITY AND THE REALISTIC ASSUMPTIONS IT MAKES ABOUT CONSUMER PREFERENCES. IT TYPICALLY TAKES THE FORM:

- $U(X, Y) = A X^A Y^B$

WHERE $A > 0$, AND A AND B ARE PARAMETERS THAT INDICATE THE RELATIVE IMPORTANCE OF GOODS X AND Y TO THE CONSUMER. WHEN $A + B = 1$, THE CONSUMER EXHIBITS CONSTANT RETURNS TO SCALE, MEANING THAT DOUBLING THE CONSUMPTION OF BOTH GOODS WILL DOUBLE THEIR UTILITY.

IN OUR CASE, THE UTILITY FUNCTION IS:

- $U(X, Y) = X Y$

WHICH IS A SPECIAL CASE OF THE COBB-DOUGLAS FORM WITH $A=1$ AND $A=B=1$. THIS UTILITY FUNCTION IMPLIES THAT THE CONSUMER'S SATISFACTION INCREASES PROPORTIONALLY WITH BOTH GOODS, AND THE MARGINAL UTILITY OF EACH GOOD DIMINISHES AS CONSUMPTION INCREASES.

CONSUMER BUDGET CONSTRAINT

CONSUMERS FACE A BUDGET CONSTRAINT DETERMINED BY THEIR INCOME AND THE PRICES OF GOODS X AND Y :

- $P_X X + P_Y Y = I$

WHERE:

- P_X = PRICE OF GOOD X
- P_Y = PRICE OF GOOD Y
- I = CONSUMER'S INCOME

FOR SIMPLICITY, SUPPOSE:

- $P_X = \$2$
- $P_Y = \$4$
- $I = \$20$

THIS SIMPLIFIES CALCULATIONS AND ALLOWS US TO ANALYZE VARIOUS CONSUMPTION BUNDLES WITHIN THE CONSUMER'S BUDGET.

MAXIMIZING UTILITY SUBJECT TO BUDGET CONSTRAINTS

TO FIND THE CONSUMER'S OPTIMAL CONSUMPTION BUNDLE THAT MAXIMIZES UTILITY, WE SOLVE THE PROBLEM:

- MAXIMIZE $U(X, Y) = X Y$
- SUBJECT TO: $2X + 4Y = 20$

THIS INVOLVES SETTING UP THE LAGRANGIAN:

$$L = X Y + \lambda (20 - 2X - 4Y)$$

TAKING PARTIAL DERIVATIVES AND SETTING THEM TO ZERO:

$$\frac{\partial L}{\partial X} = Y - 2\lambda = 0$$

$$\frac{\partial L}{\partial Y} = X - 4\lambda = 0$$

$$\frac{\partial L}{\partial \lambda} = 20 - 2X - 4Y = 0$$

FROM THE FIRST TWO EQUATIONS:

$$Y = 2\lambda$$

$$X = 4\lambda$$

SUBSTITUTE INTO THE BUDGET CONSTRAINT:

$$2(4\lambda) + 4(2\lambda) = 20$$

$$8\lambda + 8\lambda = 20$$

$$16\lambda = 20$$

$$\lambda = 20/16 = 5/4$$

NOW FIND X AND Y :

$$X = 4 (5/4) = 5$$

$$Y = 2 (5/4) = 2.5$$

THEREFORE, THE CONSUMER'S OPTIMAL BUNDLE IS:

- $X = 5$ UNITS
- $Y = 2.5$ UNITS

AND THE MAXIMUM UTILITY:

U(5, 2.5) = 5 2.5 = 12.5

CREATING A CONSUMPTION TABLE

TO BETTER UNDERSTAND HOW DIFFERENT BUNDLES IMPACT UTILITY, LET’S COMPILE A TABLE WITH VARIOUS FEASIBLE COMBINATIONS OF X AND Y WITHIN THE BUDGET, ALONG WITH THEIR CALCULATED UTILITY VALUES.

SUPPOSE WE CONSIDER SEVERAL CONSUMPTION BUNDLES, ENSURING THEY SATISFY THE BUDGET CONSTRAINT:

X (UNITS)	Y (UNITS)	Total Cost (P _X X + P _Y Y)	UTILITY U(X,Y) = X Y
0	5	20 + 45 = 20	0 5 = 0
1	4.5	21 + 44.5 = 20.0	1 4.5 = 4.5
2	3.5	22 + 43.5 = 20.0	2 3.5 = 7.0
3	2.75	23 + 42.75 = 20.0	3 2.75 = 8.25
4	2	24 + 42 = 20.0	4 2 = 8
5	1.75	25 + 41.75 = 20.0	5 1.75 = 8.75
6	1.5	26 + 41.5 = 20.0	6 1.5 = 9
7	1.25	27 + 41.25 = 20.0	7 1.25 = 8.75
8	1	28 + 41 = 20.0	8 1 = 8

NOTE: THE ABOVE BUNDLES ARE CONSTRUCTED SO THAT THE TOTAL COST EQUALS THE CONSUMER’S INCOME OF \$20, BASED ON THE PRICES.

FROM THE TABLE, WE OBSERVE THAT UTILITY INCREASES AS X AND Y CHANGE, REACHING ITS MAXIMUM AT THE BUNDLE (X=5, Y=2.5), ALIGNING WITH THE EARLIER OPTIMIZATION CALCULATION.

INTERPRETING THE RESULTS

THE TABLE PROVIDES VALUABLE INSIGHTS INTO CONSUMER BEHAVIOR UNDER THE COBB-DOUGLAS UTILITY FUNCTION:

- CONSUMERS TEND TO ALLOCATE THEIR INCOME TO MAXIMIZE THE PRODUCT OF X AND Y, LEADING TO A BALANCED CONSUMPTION PATTERN.
- THE OPTIMAL POINT OCCURS WHERE THE MARGINAL RATE OF SUBSTITUTION EQUALS THE PRICE RATIO, WHICH IN THIS CASE, RESULTS IN THE BUNDLE (X=5, Y=2.5).
- ANY DEVIATION FROM THIS OPTIMAL BUNDLE RESULTS IN LOWER UTILITY, ILLUSTRATING THE PRINCIPLE OF UTILITY MAXIMIZATION.

IMPLICATIONS FOR CONSUMER DECISION-MAKING

UNDERSTANDING THE UTILITY MAXIMIZATION PROCESS FOR A COBB-DOUGLAS UTILITY FUNCTION HELPS IN VARIOUS REAL-WORLD APPLICATIONS:

1. **PRICING STRATEGIES:** BUSINESSES CAN ANALYZE HOW PRICE CHANGES AFFECT CONSUMER CHOICES BY EXAMINING SHIFTS IN THE BUDGET CONSTRAINT AND OPTIMAL BUNDLES.

2. **INCOME EFFECTS:** CHANGES IN INCOME INFLUENCE THE CONSUMER'S OPTIMAL CONSUMPTION PATTERN, WHICH CAN BE PREDICTED USING THE UTILITY FUNCTION AND BUDGET CONSTRAINT.
3. **POLICY IMPLICATIONS:** POLICYMAKERS CAN ASSESS HOW TAXES OR SUBSIDIES IMPACT CONSUMER WELFARE BASED ON THEIR PREFERENCES AND CONSUMPTION CHOICES.

CONCLUSION

THIS COMPREHENSIVE EXPLORATION OF CONSUMER CHOICE UNDER THE COBB-DOUGLAS UTILITY FUNCTION WITH PREFERENCES $U(X, Y) = X Y$ DEMONSTRATES THE PROCESS OF UTILITY MAXIMIZATION WITHIN A BUDGET CONSTRAINT. BY CREATING A TABLE OF VARIOUS CONSUMPTION BUNDLES, WE VISUALIZED HOW CONSUMERS ALLOCATE THEIR INCOME BETWEEN GOODS X AND Y TO MAXIMIZE SATISFACTION. THE OPTIMAL BUNDLE ($X=5$, $Y=2.5$) ALIGNS WITH THE THEORETICAL SOLUTION DERIVED THROUGH CALCULUS, ILLUSTRATING THE CONSISTENCY AND PRACTICALITY OF THE COBB-DOUGLAS MODEL IN CONSUMER THEORY. UNDERSTANDING THESE PRINCIPLES PROVIDES VALUABLE INSIGHTS FOR ECONOMISTS, BUSINESSES, AND POLICYMAKERS INTERESTED IN PREDICTING AND INFLUENCING CONSUMER BEHAVIOR.

FREQUENTLY ASKED QUESTIONS

WHAT IS THE COBB-DOUGLAS UTILITY FUNCTION IN PART A: CONSUMER CHOICE?

THE COBB-DOUGLAS UTILITY FUNCTION IN PART A IS GIVEN BY $U(X, Y) = X Y$, REPRESENTING CONSUMER PREFERENCES OVER TWO GOODS X AND Y .

HOW DO YOU SET UP A TABLE TO ANALYZE CONSUMER CHOICES WITH THE UTILITY FUNCTION $U(X, Y) = XY$?

YOU CREATE A TABLE LISTING DIFFERENT QUANTITIES OF X AND Y , CALCULATE THE UTILITY FOR EACH PAIR, AND INCLUDE ADDITIONAL COLUMNS FOR BUDGET CONSTRAINTS OR MARGINAL UTILITIES AS NEEDED.

WHAT DO THE PREFERENCES $U(X, Y) = XY$ IMPLY ABOUT CONSUMER BEHAVIOR?

THEY IMPLY THAT THE CONSUMER DERIVES UTILITY FROM BOTH GOODS IN A MULTIPLICATIVE MANNER, MEANING UTILITY INCREASES WHEN BOTH X AND Y INCREASE, AND THE CONSUMER PREFERS BALANCED CONSUMPTION.

HOW DOES THE BUDGET CONSTRAINT AFFECT THE CHOICES IN THE TABLE FOR $U(X, Y) = XY$?

THE BUDGET CONSTRAINT LIMITS THE COMBINATIONS OF X AND Y THAT THE CONSUMER CAN AFFORD, TYPICALLY EXPRESSED AS $P_X X + P_Y Y = M$, WHICH RESTRICTS THE ENTRIES IN THE TABLE.

WHAT IS THE SHAPE OF THE INDIFFERENCE CURVES FOR THE UTILITY FUNCTION $U(X, Y) = XY$?

THE INDIFFERENCE CURVES ARE RECTANGULAR HYPERBOLAS, REPRESENTING COMBINATIONS OF X AND Y THAT YIELD THE SAME UTILITY LEVEL.

How can we find the optimal consumption bundle using the table for $U(X, Y) = XY$?

By considering the consumer's budget constraint and utility levels, identify the combination of X and Y that maximizes utility within the budget, often where the marginal rate of substitution equals the price ratio.

What is the marginal utility of X and Y for the utility function $U(X, Y) = XY$?

The marginal utility of X is $MU_X = Y$, and the marginal utility of Y is $MU_Y = X$, indicating each good's utility depends on the quantity of the other.

How does the concept of diminishing marginal utility apply to the Cobb-Douglas function $U(X, Y) = XY$?

Since marginal utilities depend on the other good, the marginal utility of each good decreases as its own quantity decreases, reflecting typical diminishing marginal utility behavior.

Can you illustrate how to fill out a table with specific values for X , Y , utility, and budget constraint?

Yes. For example, with prices P_X , P_Y , and income M , choose values for X , compute $Y = (M - P_X X)/P_Y$, then calculate $U(X, Y) = X \cdot Y$ for each pair, ensuring the total cost does not exceed M .

Why is the Cobb-Douglas utility function $U(X, Y) = XY$ considered a standard model in consumer choice theory?

It is mathematically simple, exhibits constant expenditure shares, and captures realistic consumer behavior, making it a fundamental example in microeconomics.

Additional Resources

Part A: Consumer Choice – Cobb-Douglas Preferences ($U(X, Y) = XY$)

Introduction to Consumer Choice and Cobb-Douglas Preferences

Understanding consumer choice is fundamental in microeconomics, providing insights into how individuals allocate their limited resources among various goods and services to maximize satisfaction or utility. Among the myriad of utility functions used to model consumer preferences, the Cobb-Douglas utility function holds a prominent position due to its analytical simplicity and realistic assumptions about consumer behavior.

This analysis focuses on the Cobb-Douglas utility function of the form:

$$U(X, Y) = XY$$

where X and Y represent quantities of two goods consumed. We will explore how consumers make optimal choices under this utility structure, derive demand functions, and interpret the results through detailed tables.

UNDERSTANDING THE UTILITY FUNCTION $(U(X, Y) = XY)$

NATURE OF THE UTILITY FUNCTION

THE UTILITY FUNCTION $(U(X, Y) = XY)$ EMBODIES SEVERAL IMPORTANT PROPERTIES:

- COBB-DOUGLAS FORM: IT IS A SPECIAL CASE WHERE THE UTILITY IS MULTIPLICATIVE, IMPLYING THAT BOTH GOODS CONTRIBUTE POSITIVELY AND PROPORTIONALLY TO OVERALL SATISFACTION.
- STRICTLY INCREASING: FOR POSITIVE QUANTITIES $(X, Y > 0)$, THE UTILITY INCREASES AS EITHER GOOD INCREASES.
- HOMOGENEOUS OF DEGREE 2: DOUBLING BOTH GOODS DOUBLES THE UTILITY, REFLECTING CONSTANT RETURNS TO SCALE IN PREFERENCES.
- CONCAVITY: SINCE THE FUNCTION IS LOG-CONCAVE, IT IMPLIES DIMINISHING MARGINAL UTILITY IN EACH GOOD, SATISFYING THE CONVEXITY CONDITION FOR PREFERENCES.

THIS UTILITY FUNCTION CAPTURES THE IDEA THAT THE CONSUMER DERIVES UTILITY FROM BOTH GOODS SIMULTANEOUSLY, AND THE ABSENCE OF ANY FIXED OR MINIMUM QUANTITIES INDICATES PERFECT SUBSTITUTABILITY ONLY IN A MULTIPLICATIVE SENSE.

ASSUMPTIONS AND BUDGET CONSTRAINT

BEFORE ANALYZING CONSUMER CHOICE, WE SPECIFY THE ASSUMPTIONS:

- PRICES: LET THE PRICE OF GOOD X BE (P_X) AND THE PRICE OF GOOD Y BE (P_Y) .
- BUDGET: THE CONSUMER HAS A FIXED INCOME (I) .
- CHOICES: THE CONSUMER CHOOSES QUANTITIES (X) AND (Y) TO MAXIMIZE UTILITY SUBJECT TO THE BUDGET CONSTRAINT:

$$(P_X X + P_Y Y = I)$$

- NON-NEGATIVITY: $(X \geq 0), (Y \geq 0)$.

MAXIMIZING UTILITY: THE CONSUMER'S OPTIMIZATION PROBLEM

THE CONSUMER'S GOAL:

$$(\max_{\{X, Y\}} U(X, Y) = XY)$$

SUBJECT TO:

$$P_X X + P_Y Y = I$$

METHODOLOGY: USING LAGRANGIAN MULTIPLIERS

TO SOLVE THIS CONSTRAINED OPTIMIZATION PROBLEM, WE SET UP THE LAGRANGIAN:

$$\mathcal{L} = XY - \lambda (P_X X + P_Y Y - I)$$

WHERE λ IS THE LAGRANGE MULTIPLIER.

FIRST-ORDER CONDITIONS (FOCs)

TAKING PARTIAL DERIVATIVES:

1. WITH RESPECT TO X :

$$\frac{\partial \mathcal{L}}{\partial X} = Y - \lambda P_X = 0 \implies Y = \lambda P_X$$

2. WITH RESPECT TO Y :

$$\frac{\partial \mathcal{L}}{\partial Y} = X - \lambda P_Y = 0 \implies X = \lambda P_Y$$

3. WITH RESPECT TO λ :

$$P_X X + P_Y Y = I$$

SOLVING THE SYSTEM

FROM THE FIRST TWO CONDITIONS:

$$Y = \lambda P_X \quad \text{AND} \quad X = \lambda P_Y$$

SUBSTITUTE INTO THE BUDGET CONSTRAINT:

$$P_X X + P_Y Y = I$$

$$P_X (\lambda P_Y) + P_Y (\lambda P_X) = I$$

$$\lambda (P_X P_Y + P_Y P_X) = I$$

$$\lambda^2 P_X P_Y = I$$

$$\Rightarrow \lambda = \frac{1}{\sqrt{2 P_X P_Y}}$$

NOW, PLUGGING BACK INTO THE EXPRESSIONS FOR (X) AND (Y) :

$$X^* = \lambda P_Y = \frac{1}{\sqrt{2 P_X P_Y}} \times P_Y = \frac{1}{\sqrt{2 P_X}}$$

$$Y^* = \lambda P_X = \frac{1}{\sqrt{2 P_X P_Y}} \times P_X = \frac{1}{\sqrt{2 P_Y}}$$

OPTIMAL DEMAND FUNCTIONS:

$$\boxed{X^* = \frac{1}{\sqrt{2 P_X}} \text{ AND } Y^* = \frac{1}{\sqrt{2 P_Y}}}$$

KEY INSIGHT: THE CONSUMER ALLOCATES THEIR INCOME EQUALLY IN TERMS OF THE MARGINAL UTILITY PER DOLLAR ACROSS BOTH GOODS, WITH EACH GOOD RECEIVING HALF OF THE INCOME PROPORTIONALLY TO ITS PRICE.

DEMAND FUNCTIONS AND THEIR INTERPRETATION

THE DEMAND FUNCTIONS DERIVED FROM THE UTILITY MAXIMIZATION PROBLEM ARE:

$$X^* = \frac{1}{\sqrt{2 P_X}}$$

$$Y^* = \frac{1}{\sqrt{2 P_Y}}$$

THESE DEMAND FUNCTIONS REVEAL SEVERAL IMPORTANT FEATURES:

- INVERSE PRICE RELATIONSHIP: DEMAND FOR EACH GOOD DECLINES AS ITS PRICE INCREASES.
- INCOME EFFECT: AN INCREASE IN INCOME (I) LEADS TO PROPORTIONAL INCREASES IN (X^*) AND (Y^*) .
- PRICE RATIO INDEPENDENCE: THE RATIO OF DEMANDED QUANTITIES DEPENDS ON THE PRICES:

$$\frac{X^*}{Y^*} = \frac{P_Y}{P_X}$$

\]

WHICH ALIGNS WITH THE MARGINAL RATE OF SUBSTITUTION (MRS) EQUALING THE PRICE RATIO AT OPTIMUM.

CONSTRUCTING A DETAILED TABLE: CONSUMER CHOICE AT DIFFERENT PRICE AND INCOME LEVELS

TO ILLUSTRATE THE BEHAVIOR OF CONSUMER CHOICES, CONSIDER A SET OF HYPOTHETICAL DATA POINTS WITH SPECIFIC PRICES AND INCOME LEVELS. ASSUME THE FOLLOWING:

- PRICES: $(P_X = 2)$, $(P_Y = 4)$
- INCOME LEVELS: $(I = 20)$, (40) , (60)

USING THE DEMAND FUNCTIONS:

$$\begin{aligned} X^* &= \frac{I}{2 P_X} = \frac{I}{4} \\ Y^* &= \frac{I}{2 P_Y} = \frac{I}{8} \end{aligned}$$

TABLE 1: CONSUMER CHOICE AT DIFFERENT INCOME LEVELS

INCOME (I)	PRICE OF X (P_X)	PRICE OF Y (P_Y)	QUANTITY OF X (X^*)	QUANTITY OF Y (Y^*)	TOTAL UTILITY ($U = XY$)
20	2	4	$20/4 = 5$	$20/8 = 2.5$	$5 \times 2.5 = 12.5$
40	2	4	$40/4 = 10$	$40/8 = 5$	$10 \times 5 = 50$
60	2	4	$60/4 = 15$	$60/8 = 7.5$	$15 \times 7.5 = 112.5$

OBSERVATIONS:

- DEMAND INCREASES LINEARLY WITH INCOME: AS INCOME DOUBLES, CONSUMPTION QUANTITIES ALSO DOUBLE.
- PROPORTIONALITY: THE RATIOS OF QUANTITIES REMAIN CONSISTENT WITH THE PRICES; THAT IS, $(X:Y = P_Y : P_X)$.

ALTERNATIVE PRICE SCENARIOS

SUPPOSE THE PRICES CHANGE, FOR EXAMPLE:

- $(P_X = 3)$, $(P_Y = 6)$
- INCOME $(I = 30)$

APPLYING THE DEMAND FUNCTIONS:

$$\begin{aligned} X^* &= \frac{30}{2 \times 3} = \frac{30}{6} = 5 \end{aligned}$$

$$Y^* = \frac{30}{2 \times 6} = \frac{30}{12} = 2.5$$

THIS DEMONSTRATES THAT HIGHER PRICES LEAD TO LOWER CONSUMPTION, CONSISTENT WITH DEMAND THEORY.

GRAPHICAL REPRESENTATION OF CONSUMER CHOICE

VISUALIZING CONSUMER BEHAVIOR WITH INDIFFERENCE CURVES AND BUDGET LINES PROVIDES INTUITIVE UNDERSTANDING:

INDIFFERENCE CURVES:

- FOR $U(X, Y) = XY$, THE INDIFFERENCE CURVES ARE RECTANGULAR HYPERBOLAS.
- EACH HYPERBOLA CORRESPONDS TO A SPECIFIC UTILITY LEVEL; HIGHER CURVES INDICATE HIGHER UTILITY.

BUDGET LINE:

$$P_X X + P_Y Y = I$$

- STRAIGHT LINE WITH SLOPE $(-P_X / P_Y)$.
- THE POINT OF TANGENCY BETWEEN THE INDIFFERENCE CURVE AND THE BUDGET LINE INDICATES THE OPTIMAL CONSUMPTION BUNDLE.

KEY FEATURES:

- THE OPTIMAL POINT OCCURS WHERE THE MRS EQUALS THE PRICE RATIO:

$$\text{MRS}_{XY} = \frac{P_X}{P_Y}$$

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